

ENTERPRISE ARCHITECTURE

Measurable results through management, integration, and alignment

THE CHALLENGE

Your new enterprise architecture (EA) should be the perfect IT road map for modernizing your agency. But unless it's aligned with your business strategy and practices, and skillfully implemented, it's just another dead end.

Offering tangible benefits for everyone, the cross-agency enterprise architecture seemed like a sure winner. Unfortunately, federal agencies may be the most resilient silos of all.

EA sounds good in theory – a blueprint for linking IT to an organization's mission and business strategy. But too often, it's little more than a documentation exercise carried out to meet Office of Management and Budget (OMB) and Government Accountability Office (GAO) requirements – “Getting to green.” EA achieves real value when it drives investment decisions that affect your enterprise business processes, organizations, and IT. That makes EA far more than a technology and CIO challenge. It's equally an issue of business transformation, program management, change management, and communications.

At SiloSmashers, we help your EA Program deliver measurable business benefits by helping you:

- Engage business stakeholders so they (not IT) “own” your EA and “buy in” to its value in driving your agency's vision

- Implement this vision through effective portfolio management and Capital Planning and Investment Control (CPIC)
- Manage EA with the same level of business case and program discipline that you demand of other strategic initiatives

WHAT WE OFFER

SiloSmashers makes your EA efforts yield real business value with:

EA Program Planning and Management

- Strategic planning • Program management • Governance • Business case, performance metrics, and scorecards • Communications

EA Alignment/Integration

- Portfolio management and capital planning • OMB and Federal Enterprise Architecture (FEA) • Cross-agency, other governmental & industry partners

EA Execution

- Performance, business, data, component/ applications, technology, security layer development and simplification • As-Is, To-Be, transition • Methodology tools and training

**WITH SILOSMASHERS BEHIND YOU,
EA FINALLY HAS THE VISION AND
FOLLOW-THROUGH TO SUCCEED.**



WHY SILOSMASHERS?

SiloSmashers specializes in the capabilities traditional EA suppliers often lack: program management, business transformation, change management, facilitation, collaboration, communication, and capital planning. All supported by years of experience with OMB, the FEA, and cross-agency initiatives. We help you run EA like a true business program, focusing on measurable benefits, getting business owners involved, and aligning EA with your portfolio management and capital planning. This makes SiloSmashers a valuable teaming partner for EA technology firms.

SOLUTIONS FOR THE TOUGHEST SILOS

If your agency is like most, it's still struggling to implement EA processes for its own internal processes and systems. But these days, you have added worries: working within the FEA and migrating to cross-agency eGovernment and Line-of-Business solutions. The biggest concern? These solutions make you rely on business, IT, and funding decisions outside your agency's control. You haven't seen tough "silos" until you see the barriers other agencies can create. So you must adjust your EA and capital planning processes to leverage, or at least survive, these cross-agency challenges. SiloSmashers helps you make the most of this evolving opportunity.

PROVEN METHODS, PROVEN RESULTS

Each engagement encompasses three steps: assessment, strategic planning, and implementation. The assessment identifies where your critical gaps and

potential benefits lie – the EA leverage points for your specific environment. The strategic plan focuses the program on achieving these benefits – both short-term wins and long-term sustainable processes. Finally, implementation moves you from thought to action – applying our strengths in program management, capital planning, and all the EA layers. The result? An effective, results-driven EA program with measurement and feedback along the way.

THE BENEFITS ARE CLEAR

With SiloSmashers behind you, your EA finally has the vision and follow-through to succeed. You'll produce more cost-effective and flexible business and IT solutions ... better leverage of investment resources – both yours and those of other involved agencies ... IT investments aligned with business strategy ... common IT infrastructures that reduce cost and risk ... increased awareness and support of stakeholders ... and yes, you'll "Get to green."

FIND OUT MORE

Put your enterprise on the path to *Peak Performance*™. Contact SiloSmashers today at 703-797-5600. Visit www.silosmashers.com. Or email: info@silosmashers.com.

**SILOSMASHERS HELPS YOU
TURN EA THEORIES INTO
BUSINESS RESULTS.**

