

PLANNING AND BUDGET SUPPORT

Make your budget process a robust resource for achieving Peak Performance™

THE CHALLENGE

Your organization is overwhelmed with work, scratching for every program dollar, and racing to accomplish its mission. Program operations are more reactive than planned. Program managers are jockeying for scarce budget resources. Your most experienced staff are nearing retirement. And it seems like new un-funded mandates arrive every day.

This scenario is common throughout federal government. All too often, long-range planning doesn't take place, and day-to-day tactics overwhelm any long-run strategies. As a result, policy seems disconnected from operations, and major policy changes are almost impossible to translate into program and process changes.

To break this cycle of reactive and chaotic operations, many organizations are implementing integrated budget and performance processes. Their goal? To increase accountability for results through robust program evaluation and to dramatically strengthen the link between policy and operations.

SiloSmashers is a leader in helping agencies and organizations achieve *Peak Performance™* by integrating planning, budget and program evaluation.

Our team has been at the forefront of applied research and innovation, working with dozens of government organizations to apply results-based management. We can fully support your transformation from an organization that “does activities and hopes for results” to one that drives programs using clearly defined and measurable results and performance targets.

WHAT WE OFFER

SiloSmashers offers recognized experience in:

- Strategic planning
- Workforce planning
- Budget and performance integration
- Program evaluation
- IT capital planning and investment control
- OMB Exhibit 300 support
- Activity-based costing
- Earned value analysis
- Operational analysis
- Cost-benefit analysis
- Life-cycle costing
- OMB PART assessments

INTEGRATING PLANNING, BUDGET AND PROGRAM PERFORMANCE MEANS GREATER BENEFITS FROM YOUR BUDGET DOLLARS.



WHY SILOSMASHERS?

We know planning, budgeting and program evaluation inside and out. We have a proven track record of improving budget, investment and management decision-making processes. Your organization will obtain the objective business case and performance information to set priorities, rationally allocate funds and maximize return on investment.

We can help central offices improve integration with regional offices, make tough choices about underperforming operations and strengthen program performance. Plus, you can strengthen governance in support areas, such as information technology and human capital management. No wonder federal agencies like the Departments of State and Labor, FAA and CDC, as well as universities and private corporations, all rely on SiloSmashers.

BUDGET AND PERFORMANCE INTEGRATION

The Government Performance and Results Act (GPRA) prompted new demands for weaving performance measures into agency operating budgets. SiloSmashers supplies the expertise and tools to turn the requirements into business value. Using investment management concepts, we help you establish a rational decision-making and resource allocation process based on business case analysis for every program in your organization.

CAPITAL PLANNING AND INVESTMENT CONTROL (CPIC)

Sometimes called IT governance, CPIC is the leadership decision-making process that establishes priorities among potential IT capital investments in your enterprise. SiloSmashers provides budget analysis, strategic planning and facilitation support

to help guide the process to the most effective decisions. Throughout, you'll stay focused on determining the best use of capital expenditures to support your strategic plan.

OMB 300 SUPPORT

OMB requires federal agencies to submit OMB Exhibit 300 business cases to justify major IT project requests. We help you rapidly build your most effective case, based on in-depth analysis of mission goals, enterprise architecture, procurement and management processes.

THE BENEFITS ARE CLEAR

You'll align relationships among policy, strategic management and operations – and achieve a results-based management system. In one integrated system, you can develop policies, plan their implementation, adjust programs and processes, perform the work, and evaluate results. Plus, you'll gain the experience, transition support and coaching to help your organization adjust to a new way of doing business.

FIND OUT MORE

Put your enterprise on the path to *Peak Performance*.™ Contact SiloSmashers today at 703-797-5600. Visit www.silosmashers.com. Or email: info@silosmashers.com.

OUR TEAM HAS WORKED WITH DOZENS OF GOVERNMENT ORGANIZATIONS TO APPLY RESULTS-BASED MANAGEMENT.

